

#### JUMP-START ACCELERATOR GRANT

Pocahontas County Economic Development Commission (PCEDC) is pleased to announce a **Jump-Start Accelerator Grant** to assist new startup businesses in gaining capital to open their doors and thrive within Pocahontas County. In an effort to expand our outstanding business community, we are offering a non-renewable grant of up to \$10,000 to at least one startup business per year. If you have a good idea for a business, the background to make it happen, and the passion to follow through with it, we are eager to help. Pocahontas County Economic Development will provide support as needed through our network of partners, including the opportunity to participate in business training through lowa Central Community College and the Small Business Development Center. Each recipient will be paired up with a local business mentor. Applications will open on July 1, 2024 and will close September 1, 2024.

### **Timeline**

July 1, 2024 | Application Window Opens Applications available online through Pocahontas County Economic Development.

**September 1, 2024 | Application Deadline** The deadline to submit an online application for grant funding is 11:59 p.m.

# October 1, 2024 | Funding Decision Notification

Applicants will be notified of funding award decisions by October 1, 2023.

# November, 2024-August 30, 2025. | Funding Period

All project activities and incurred expenses must occur within the eligible contracted funding period of November 2023 - August 30, 2024. Funding is awarded to grant recipients on a reimbursement basis after expenses have been incurred for approved project activities.

# **Funding**

## **Grant Request Amount**

Applicants may request funding for eligible project expenses (refer to eligible uses of funding) incurred and expended within the eligible funding period.

Maximum Grant Request: \$10,000

## **Funding Period**

All project activities and incurred expenses must occur within the eligible contracted funding period of November 2024-August 30, 2025 unless prior approval is granted. Funding is awarded to grant recipients on a reimbursement basis after expenses have been incurred for approved project activities within the eligible funding period. Expenses incurred after the eligible funding period are not eligible for reimbursement, unless otherwise approved. If the business does not have capital upfront to pay for expenses, please ask about our revolving loan fund.

#### Disbursement of Funds

Disbursements will be made on a reimbursement basis. Disbursement claims must be for an amount equal to or greater than \$500 per request. All claims must be made by submitting them to Pocahontas

County Economic Development. When submitting a claim, the following items are required:

- An invoice including:
  - A detailed description of the expenditures and the corresponding amounts
  - Product invoices/proof of payment for any equipment, supplies or materials purchased
  - PCEDC may request additional documentation as needed.

## **Monthly Reporting**

PCEDC will check in regularly on the progress being made towards opening the business.

Recipients shall also provide a description of any deviations from the proposed timeline.

## Final Report

- The final report will be submitted to PCEDC within 60 days after the funding period ends.
- The final report shall contain the following information:
  - Executive Summary
  - Timeline of the completion of tasks needed to open the business
  - Narrative description of the relationship/value between the grant recipient and the business mentor assigned to them
  - Narrative description of the training completed through lowa Central or Small Business
     Development Center and the value it provided business owner (s)
  - Budget narrative, detailing how funds were spent in support of the project
  - Narrative description of any deviation from the original budget, timeline or any grant activity
  - Narrative description of the impact that this grant has had on the opening of the business

### **Review Process**

Applications will be reviewed by a committee for completion, eligibility, and adherence to published guidelines. The Grant Review Committee reserves the right to recommend conditional funding and partial funding of projects. All funding decisions are final. The PCEDC will meet to approve all grant awards.

# **Eligibility Requirements**

# **Eligible Applicants**

New startups, businesses relocating to Pocahontas County within funding period, and businesses wanting to add additional locations within the county are eligible to apply. All businesses *must* be located or planning to locate within Pocahontas County, lowa. The applicant will be responsible for submitting eligible material during funding application process and will be the entity legally obligated to the terms of an agreement if awarded funding.

- Businesses must be located or planning to relocate to Pocahontas County, lowa.
- Any eligible applicant will be allowed to submit one application per funding announcement.
- Funding request meets eligible project and expense requirements
- Request is for no more than \$10,000
- Application is complete and business plan and resume are included

# **Eligible Use of Funding**

Eligible use of funds for the Jump-Start Accelerator grant awards include, but are not limited to the following:

- Construction
- Land/building acquisition
- Major renovation and repair of buildings or appurtenant structures
- Site development
- Engineering, planning and design costs
- Materials
- Equipment and supplies
- Marketing

- Legal fees
- Website/e-commerce creation
- Other expenses as approved by PCEDC

# **Application Submission**

Applicants must submit applications via email or mail to the following address. Applications will not be accepted in any other format. Late, incomplete or ineligible applications will not be accepted. Pocahontas County is not responsible for lost applications. You will get a confirmation from us within 48 hours of receipt. If you do not receive a confirmation, please give us a call at 712.730.2259.

litwiller@iowacentral.edu
Pocahontas County Economic Development
PO Box 212
Pocahontas, IA 50574
712.730.2259

## **Application Review**

The Jump-Start Accelerator Grant Scoring Rubric will be used to evaluate applications. Each section has criteria and corresponding point values to ensure a fair review process. The rubric is on a scale of 40 points.

1 – BUSINESS MISSION/GOAL: 5 points possible		
5	3	1
Business mission/goal is to develop	Business mission/goal is to develop	Business mission/goal does not
a unique, concrete solution to	a concrete solution to increase	involve a solution to increase rural
increase rural community vibrancy.	rural community vibrancy.	community vibrancy.

2 - INNOVATION: 5 points possible		
5	3	1
Proposal clearly addresses rural	Proposal addresses rural	Proposal does not clearly address
challenges through exceptional and	challenges through creative	rural challenges through creative
creative solutions.	solutions.	solutions.

3 – IMPLEMENTATION: 5 points possible		
5	3	1
A viable timeline with clear	A timeline with milestones for	A vague timeline with unclear
milestones for measuring progress	measuring progress is included.	milestones for measuring progress
is included.		is included.

4 – PUBLIC VALUE: 5 points possible		
5	3	1
Satisfies a critical need for the	Meets a need of the community.	Does not meet a necessary need in
community.		the community.

5 - BUDGET: 5 points possible		
5	3	1
Project budget and intended use of	Project budget and intended use of	Project budget and intended use of
requested funds are clear and	requested funds are identified and	requested funds are unclear or
appropriate.	adequate.	inadequate.

6- TRAINING & DEVELOPMENT: 5 points possible		
5	3	1
Resume documents, excellent experience/education to operate a business, or there is a training plan in place which may include resources from the SBDC.	Resume documents satisfactory experience/education to operate a business, or applicant will obtain adequate skills and training which may include resources from the SBDC.	Resume and/or additional training plan is unclear.

7 - GRANTSMANSHIP & CASE FOR SUPPORT: 5 points possible		
5	3	1
The application is clear, concise and well-composed. Case for support is exemplary and merits investment from PCEDC. Also contains extra letters of support.	The application is clear. Case for support is adequate.	Application is unclear or poorly composed. Case for support is inadequate or does not merit PCEDC investment.

8 – JOB CREATION- 5 points possible		
5	3	1
Business has the potential to create	Business has the potential to create	Business has the potential to create
more than 6 full time new jobs in	5 full time new jobs in Pocahontas	less than 3 full time new jobs in
Pocahontas County within 3 years.	County within 3 years.	Pocahontas County within 3 years.

# **Contact**

Potential applicants are encouraged to review all published material and contact MaryJo Litwiller at 712-730-2259 or litwiller@iowacentral.edu, with questions well in advance of application deadlines.

Pocahontas County Economic Development does not discriminate on the basis of race, color, religion, sex (including pregnancy and gender identity), national origin, political affiliation, sexual orientation, marital status, disability, genetic information, age, membership in an employee organization, retaliation, parental status, military service, or other non-merit factor.